

Letter From Robert N. Bubb

Robert N. Bubb  
Manufacturer and Importer of  
Carriage Hardware, Buggy Tops and Trimmings  
The Trade Only Supplied

Carr St. Coogee  
Sydney 1<sup>st</sup> August 1906

The B. Henley Swivel Coupling Co.  
Edinburg – Lawrence Co. Pa.

Gent,

Will you please mail me on receipt of this a Sample Coupling advertised in the “Blacksmith Wheelwright” & name your lowest export price for a quantity.

I am in a position to reach the whole of the trade in Australia. If I undertake to introduce and push the sale of these couplings would you be prepared to give me the sole agency for them for this territory. The price would have to be low to compete with the ordinary mailable iron Whiffletre Coupling in use at present.

If you require a reference, I can refer you to the Staples and Hanford Co. Newburgh, New York

Yours Truly,  
Robert N. Bubb